Dairy Advancement Program

The Dairy Advancement Program through the New York State Department of Agriculture and Markets and the New York State Department of Environmental Conservation is designed to enhance long-term viability of New York dairy farms while maintaining a commitment to environmental stewardship. The program is coordinated through Cornell PRO-DAIRY and delivered to farms in partnership with Cornell Cooperative Extension and agriservice professionals.

Eligible projects assist New York dairy farmers to position their farm for long term economic and environmental sustainability. Funds are used to engage professionals for financial analysis and to create business plans, to design new or remodeled facilities, to develop farmstead environmental plans, including design of practices identified in the farm comprehensive nutrient management plan.

The Dairy Advancement Program is administered through Cornell CALS PRO-DAIRY with support from Cornell Cooperative Extension of New York State

For more information and questions, contact:

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PRO-DAIRY Education & Applied Research

Visit us online at:

prodairy.cals.cornell.edu/dairy-advancement/

Cornell University Founded A.D. 1865

Cornell CALS College of Agriculture and Life Sciences

Dairy Advancement Program

Financial and Environmental Planning

Supporting excellence in the New York state dairy industry

Business Project Funds

With a preference for small to midsize farms, projects will address specific business needs necessary to meet the challenges of today and position the farm for long term viability.

Program funds may be used to engage the services of a dairy industry professional for the following categories:

Funds will cover 80% of eligible costs up to:

Recordkeeping systems - $2,500 for implementation and support of a new, or significant update to an existing, record keeping system

Operational business planning - $2,500 for a farm's first year of budgeting and planning with an operational focus to assist with analyzing costs and opportunities for improvement of current operations

Advisory Team - $3,000 for a team of advisors to assist the farm with improvement of specific aspects of dairy business performance for the first time.

Business planning – $5,000 for a farm to develop a business plan which may include, but is not limited to business planning and analysis of operation, transition analysis, facility planning and farmstead layout planning

Business planning (cont.) – $2,500 for continuation of business planning for a farm awarded business planning funds in a subsequent year

Business projects are funded through the NYS Department of Agriculture and Markets

Position Your Farm for Economic and Environmental Sustainability

⇒ Benchmark your dairy compared to similar dairies

⇒ Analyze operational efficiencies to improve the bottom line

⇒ Understand the impact transitioning to the next generation has on the business

⇒ Plan the layout of future structures on the farmstead

⇒ Plan and budget for environmental improvements on the farm (current and future)

⇒ Bring together a team of advisors to assist with improving current operations, addressing management challenges, and improving business effectiveness

Eligibility

- You must be a dairy cattle farm shipping milk in the state of New York
- You must have complete financial records for business planning
- You must complete and submit an application to: prodairy.cals.cornell.edu/dairy-advancement/

Program funds cover 80 percent of a project's cost. The farm is responsible for 20 percent as well as any amount in excess of the value of the award. Awarded funds are disbursed, through Cornell University, directly to the industry professional providing services.

Environmental Project Funds

Program funds may be used to engage the services of a dairy industry professional for the following categories:

Comprehensive Nutrient Management Plan (CNMP) for dairy farms < 300 mature cows

Funds will cover 80% of eligible costs up to:

CNMP - $6,000 for a certified planner to develop a new Comprehensive Nutrient Management Plan (CNMP)

CNMP - $4,500 to update an existing CNMP

Engineering Services for Best Management Practices for dairy farms < 700 mature cows

BMP - $10,000 to design a combination of BMPs identified in the farm CNMP.

BMP - $5,000: for an engineer to design a single best management practice (BMP) identified in the farm CNMP .

BMP - $3,000: for construction oversight and as built certification of a BMP, $6,000 for a combination of BMPs

BMP - $2,500: to evaluate an existing structure (BMP)

SWP3 Plan - $5,000: for engineering services related to development of a Stormwater Pollution Prevention Plan necessary for construction of an eligible BMP under the State Pollutant Discharge Elimination System (SPDES) Permit

Environmental projects are funded through the NYS DEC Environmental Protection Fund